



Specialist PMO Resourcing



For more information contact our Customer Service Team:

p: 1300 70 13 14

e: recruitment@pm-partners.com.au

www.pm-partners.com.au

The Experts in Project People

100% focused on project-related roles so you get the right people at the right time.

Expert knowledge of project management plus our resource assessment ensures a fast and effective recruitment service.

We understand projects and work with project people on a daily basis.

- » Highly certified project management specialists
- » Established 15 years
- » Offices in Sydney, Melbourne, Singapore and London
- » Over 100 experienced professionals
- » Contract and permanent resource pool of over 1200 skilled professionals
- » Project, Program, PMO, Change Management and BA roles
- » Manage a client portfolio of over \$500m per year
- » Train and professionally certify over 3000 PMs per year
- » Project experience in most industry sectors
- » Engaged as subject experts by international bodies
- » Accredited by all global professional bodies.

We understand your project needs because we run our own project workforce, consult in project management and run PMOs for some of Australia's most respected organisations.



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Project Management Critical to Organisational Success

It is well understood that organisations capable of turning strategy into reality gain competitive advantage through efficiency and growth. A recent study by the International Project Management Association (IPMA) has revealed that nearly three quarters (72%) of CEOs / COOs identify the ability to manage projects as critical or absolutely critical to the future growth of the business.

However, research also indicates over 30% of projects are classed as failures and over 50% are challenged by a lack of planning and controls, poor stakeholder engagement and inadequate project management.

According to the Gartner group, "World-class organisations enjoy a project success rate close to 90 percent". What is it that allows these organisations to deliver business value at nearly triple the standard industry success rate?

The answer: Almost all of them have established successful project management.

Selecting the right project resource is not an easy task, that's why our clients prefer to speak to an organisation that deals with projects on a daily basis.

Insight Based Recruitment Process

Using our project management experience and effective process provides our clients with numerous benefits. We pride ourselves in being able to:

- » Discuss the project, not just the role
- » Understand your program and project objectives
- » Quickly understand your organisation's project culture
- » Understand the structures, processes and tools you have in place
- » Assist in developing your job and project specifications where you may not have them available
- » Provide unmatched knowledge and experience
- » Work to understand the experience and qualifications you require and resources you have gained
- » We spend time finding out about the person behind the C.V.
- » Ability to offer staff for short term assignments, often at short notice (for example to establish a business case or plan).

Working with PM-Partners group allows us to quickly react to business opportunities by applying project expertise on demand. PM-Partners group enables us quick access to highly experienced, enterprise class IT project management resources to support our customer engagements.

SERVICES AUSTRALIA



A Unique Approach to Resourcing Services

Our knowledge and experience with project management is unique when compared with traditional recruitment services. It enables us to offer an unrivalled service that delivers a powerful resourcing solution for your organisation. Our services include:

- » Transition and governance of project resources
- » Design of PMO and project team structures
- » Development of role descriptions
- » Optimisation of recruitment criteria and processes
- » Resource search and selection
- » Resource capability pre-assessment
- » Induction and training
- » Performance evaluation
- » Education, coaching and support
- » Permanent recruitment.

PM-Partners group recruits all levels and disciplines of project professionals including:

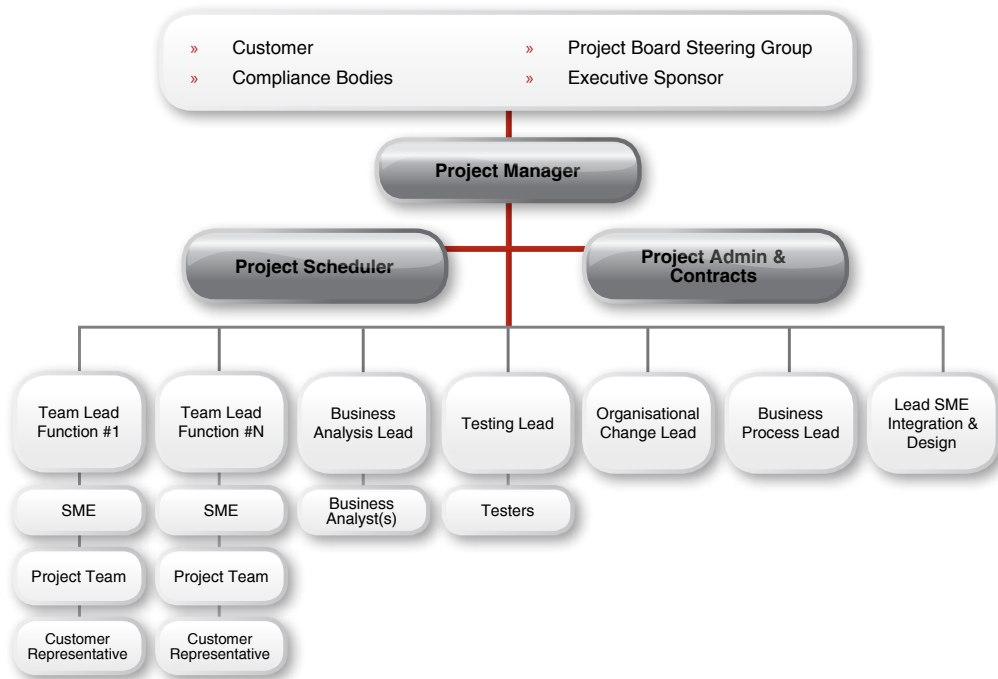
- » Program Managers / Directors
- » Project Managers / Directors
- » Business Analysts
- » Benefit Managers
- » Organisational Change Managers
- » Schedulers
- » Project Engineers
- » Business Process Re-engineers
- » Project Coordinators / Administrators
- » Project Management Office Staff
- » Contract Administrators.

Our team has extensive experience within the recruitment industry and is committed to delivering the quality of service you've come to expect from PM-Partners group.

Informed Project and Program Resourcing

PM-Partners group can advise on your team structure and engagement model, manage resource selection, as well as induction and monitor performance throughout the duration of the project utilising our unique project assurance tools.

Example Project Structure



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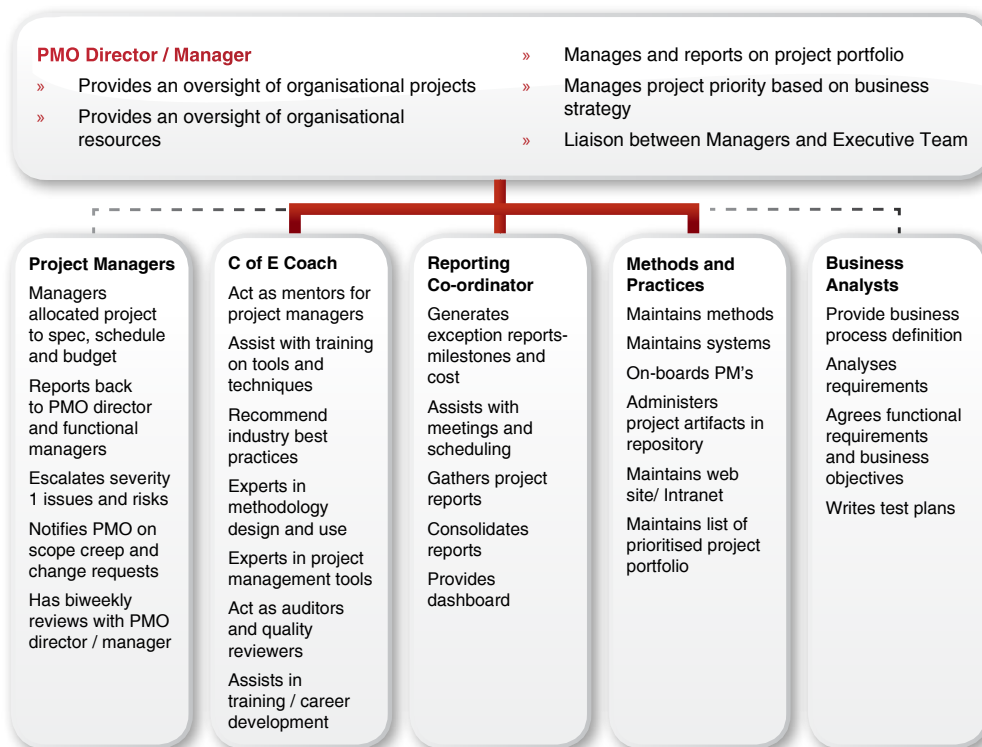
www.pm-partners.com.au

Hands-on Knowledge of PMO Resourcing

Our services can be utilised for sourcing a single placement or for the full resourcing of a new or existing PMO.

PM-Partners group manages PMOs for some of Australia's most respected organisations. We have practical, hands-on knowledge of the structures and roles that work to support your organisation's strategic direction.

The ideal PMO structure is defined through carefully balancing levels of support, control and delegation to create business value. We can advise you on resourcing strategies from the early stages of planning your PMO right through the maturity cycle.



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Maximise Value Through Corporate Benefits

PM-Partners group offers corporate benefits which enable you to maximise the value gained from your resourcing budget. Once agreed spending thresholds are reached, a range of options are made available.

Service Credits

Each quarter you will be provided with service credits based on your spending level. Those credits can then be applied to a range of PM-Partners group consulting and training services.

Examples of services you can access include:

- » Consultancy and training services
- » 40 + project management training courses (for details, visit www.pm-partners.com.au)
- » Project assurance checkpoints
- » Project health checks
- » Project manager capability assessments
- » Workforce management
- » Governance support
- » Consultancy
- » PMO maturity
- » Methodology development
- » Discount services.



Gain Project Visibility and Confidence

The Project Assurance Checkpoint provides a fast, efficient, cost effective snapshot so that preventative action or further analysis can be undertaken, if needed, by quickly gathering a broad view of the project, capturing stakeholder and project team perceptions.

The output of the Project Assurance Checkpoint can provide peace of mind that the project is going well, or can provide information so that action can be taken to rectify issues before they become costly problems.

For a small fee added to the daily rate of your contractors you can access our project health check and assurance services. Your PM-Partners group sales consultant can advise on the most effective configuration for your project portfolio.



Example: Project assurance scores across 10 knowledge areas

Knowledge Area	Project Manager	Sponsor	Customer(s)	Team Members
Communications	Green	Amber	Green	Amber
Cost	Green	Amber	Red	Amber
Human Resources	Green	Red	Green	Amber
Integration	Green	Amber	Green	Amber

Example: 360 degree stakeholder perception analysis

Key:
● Red scored under 50%
● Amber scored under 50-80%
● Green scored greater than 80%

Other PM-Partners group Services

Training and Certification

Introductory, intermediate and advanced courses, including the broadest range of Project Management certification courses.

Accredited with all major professional bodies and global certifications including PRINCE2, MSP, P3O, PMI, PMP, CompTIA, IIBA, CBAP.

Project Delivery

From addressing short-term gaps through to full project accountability, our project delivery team of over 100 consultants stands ready to assist.

Methodologies

Design, enhancement and provision of project, program and portfolio management methodologies and tools.

Health Checks and Capability Assessments

Our web-based solutions provide low-cost health check and assessment services at a pace that simply can't be achieved through traditional methods.

PMO Consultancy and Services

Consultancy and support for the design, deployment and management of your Project Management Office (PMO).

Managed Services

Evolve critical project management capabilities using our Managed PMO, Managed Portfolio and Extended Workforce solutions.

Project Management Systems

Assessment of organisational readiness, design requirements, facilitate system selection, manage organisational transition and train your people to ensure the success of your system.

Full design, provision and support of PM, PPM and EPM systems.



We deliver projects and develop capabilities.



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