Find out why organisations trust us to manage over \$1.7 BN of projects each year.



## CHALLENGE:

Projects delayed and not delivering benefits. Project Management frameworks not adopted consistently within the organisation.

## **RESULT:**

PM-Partners group provided a core team of specialist project delivery capability. The success of this core team formed a benchmark for the PMO in gaining adoption of the framework and achieving traction and engagement across the business.

## **Public Sector Case Study**

PM-Partners group Delivery Services

The CIO and technology group secured funding from treasury to drive over \$80M in savings via a major transformation over three years for the department. Benefits were not on track due to projects not delivering or being delayed. A project framework existed but was not adopted consistently within the business. The CIO was questioning the value of a project framework and historic investment in setting it up. The CIO and PMO were losing credibility with the business and treasury.

PM-Partners group provided a core team of specialist project delivery capability to get the projects and programme back on track. As part of the onboarding process we ensured the core team were versed in the organisation's Project Management Framework. The success of the PM-Partners team formed a benchmark for the PMO in gaining adoption of the framework and achieving traction and engagement across the business. Projects and programmes began to deliver to the business benefits.

## The outcome of PM-Partners' involvement was:

- » Reduction of red projects across the portfolio
- » Development and delivery of "best of breed" project management framework
- » Minimised bench time of costly resources
- » Ability for our client to focus on their core operational business
- » Successful completion of all managed projects
- » Increased efficiency of internal and external communications

Our client achieved their target of \$80M in savings. This achievement has established the CIO and PMO as critical components to the ongoing success when driving change through the organisation.

"PM-Partners group has provided timely deliverables against aggressive timeframes, provided accurate and unbiased system advice and delivered high quality software to meet our needs. The success of their support has ensured that our major IT provider (EDS) has had to integrate PM-Partners into our major projects to ensure quality database design. PM-Partners group senior management has provided flexible arrangements and has been willing to negotiate costings. I also believe we have made sound friendships in our dealings with PM-Partners."

PM-PARTNERS.HELPING YOU GET BETTER RESULTS FROM YOUR PROJECTS, PROGRAMMES AND PMOs