

## **Financial Services Case Study**

PM-Partners group Advisory and Capability Services

- Challenge: The CIO identified that the business was spending too much with external vendors. Projects were costing more due to an increase in projects issues, requiring fixes late in the project lifecycle.
- Solution: PM-Partners group developed an end-to-end learning Programme aligned to the needs of the business aimed at increasing the capability of the organisation's Business Analysts.

We assisted in establishing Centres of Excellence and Communities of Practice within the group to drive professionalism and establish a presence within the organisation.

Benefit: Increased capability has assisted in reducing the number of project defects across the organisation. Reliance on vendors for Business Analysis services decreased. The retention of Intellectual Property increased within the organisation. Project overrun costs were reduced.

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